

## Vacancy for Region Head- Pune

Rajarambapu Sahakari Bank Ltd, a leading Scheduled Cooperative Bank with Corporate Office at Peth, Dist.Sangli and network of branches spread in 5 Districts of Maharashtra, Viz., Sangli, Kolhapur, Satara, Pune and Mumbai Districts invites applications for the post of **Region Head for Pune Region**.

Interested candidates fulfilling the following eligibility criteria can apply by sending their updated resume to [admindepartment@rajarambapubank.org](mailto:admindepartment@rajarambapubank.org)

### Eligibility Criteria for the post of Region Head Job

Sl. No.	Description	Desirable qualifications
1	<b>Minimum Educational Qualification</b>	Graduation
2	<b>Age</b>	40-50 Years
3	<b>Experience</b>	The candidate should have an overall experience of at least 15 years at middle level in the banking of financial services.
4	<b>Skills</b>	The candidate should have good understanding of industry and knowledge of banking rules and regulations.
5	<b>Compensation</b>	CTC commensurate with experience.
6	<b>Place of Posting</b>	Pune

7	<b>Procedure for Application</b>	Applicants have to e-mail the application with the latest resume to admindepartment@rajarambapubank.org
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**Job Responsibilities:**

- Lead a result-oriented team and is responsible for managing the Regional Profitability
- Person will handle all the Branches in the Region.
- Setting Regional Business (Deposit and Loan) targets in consultation with HO
- Monitoring the Regional business targets, conceptualizing & implementing competent strategies in coordination with the BHs to ensure achievement of overall Regional targets.
- Ensuring high quality service and managing key client relationships across branches
- Review / Monitor Stress and NPA accounts in the regional
- Own all branch-banking objectives and overall branch supervision
- Review branch operations reports with respective BHs
- Responsible for dealing with external and internal auditors and inspections and all compliance issues
- Supervising Key Areas including Marketing, Business Channel Development, Team Development, Cost Management, Revenue Generation.
- Periodic review of progress vs. targets with the BHs
- Any other task assigned as per management objectives / exigencies